

Recruiting for: **Global Commodity Leader**

The Global Metals Commodity Leader will be working in a matrix environment creating, leading and executing global strategic sourcing initiatives to reduce product cost. S/he will be responsible for developing the supply network: global sourcing, strategic planning, contract negotiations, and total cost optimization (supply logistics, product cost, working capital)

- Global Supplier development (selection, consolidation, improvement)
- Vendor management – develop & implement vendor score cards, monthly review, VA/VE, and metrics
- Implement total cost reduction plans for material cost productivity improvement, vendor performance and inflation/market volatility management
- Develop and nurture strong supplier relationships. Ensure continuity of supply
- Collaboratively develop strategy and roadmap for future Supply Chain of the assigned categories

**To Qualify:**

1. BS ideally in a technical discipline or strongly adept to work with Engineering to optimize product cost
2. Commodity/Category Management Expertise in castings, forgings, extruded metals, machined parts, molding (for products made up of copper, steel, iron, plastics)
3. Global Sourcing experience (Low Cost Country) including strategy setting and bench mark development
4. Strong business sense as to recognize and quickly act on hidden opportunities to improve bottom line
5. LEAN/Six Sigma experience
6. Responsibility for at least \$100 Million spend
7. In-depth supply mgt expertise with an impressive track record in working capital improvement, continuous improvement and cost optimization
8. Manufacturing systems experience including MRP, ERP, etc

Location: near Andover

Compensation: will directly reflect the selected candidates expertise in metals commodities management, global supply strategy implementation, and the resulting record of bottom line results.

- Leslie

Leslie Gabriele

**Gabriele & Company**

**Recruiters for Manufacturing and Materials**

[www.gabrieleandcompany.com](http://www.gabrieleandcompany.com)

781-276-7999

2 Emery Road Bedford, MA 01730-1061