

# Kenneth E. Duratti, CPIM

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## Supply Chain Management & SAP Applications Expert

Proven skills to deliver supply chain process improvements, training, and development, ERP and advanced supply chain management application capabilities (SAP). Industry experience includes chemicals, semiconductors, electronic and capital equipment, publishing (text books), and food products. MBA and APICS CPIM.

### *Strengths:*

- Demand and Supply Planning
- Inventory Management
- Production Scheduling
- Capacity Management
- Sales and Operations Planning
- Business Process Design
- Training and Development
- Project Management
- SAP APO SCM
- Master Data and Integration
- Planning Areas and Books
- Mass Processing and Alerts

### *Accomplishments:*

- Led cross-functional teams to improve customer service level and enhance cash flow by increasing schedule adherence to 92%, reducing manufacturing lead time by 50%, and reducing inventory by 25%.
- Enabled business groups to improve inventory turns by 33% and realize 10% productivity gains by redesigning business processes, and enhancing demand planning application functionality.
- Two full project cycle SAP ERP and APO implementations.

## PROFESSIONAL EXPERIENCE

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**Plan4Demand Solutions, Pittsburg, PA:**

**July 2007 – December 2008**

### **Supply Chain Planning Consultant**

Worked with supply chain groups in the food products, home and personal care products, and medical products industries to develop and deliver education and training, streamline their business processes, configure and implement advanced planning applications, and provide guidance through transition.

- Assigned to a consulting team to help ensure a successful kick-off to a sales and operations planning assessment and redesign project; developed an initial process map and assisted with interviews.
- Maintained user group productivity through a six month global SAP R3 and APO rollout by designing processes to close functional gaps, conducting integration and acceptance testing, providing post-go live support, and creating a “day in the life” handbook.
- Jump started a client team, recovering four weeks to bring the project back on track, by creating a master data roadmap for APO CTM (capable to match) and PP/DS (production planning and detailed scheduling).
- Accelerated the SAP APO learning curve of consulting colleagues by creating APO planning areas and planning books, DP (demand planning) and SNP (supply network planning) internal sandbox master data, batch jobs, training scenarios and materials.

**Houghton Mifflin Company, Boston, MA:****2003–2007****SAP APO Project Lead; Sr. Supply Chain Applications Specialist**

Asked to rejoin the company in a demand and supply planning role for the College Division to participate in the company wide, cross-function SAP R3 and demand planning application blueprint and process design initiative. Later joined the project team formed to design a global process for sales and operations planning, and implement SAP APO.

- Maintained productivity of the College Division supply chain group by providing a seamless transition with concise supply chain management and SAP APO education and training.
- Ensured on-time rollout of APO DP to six divisions by assuming project lead role for a junior consultant and IT support person during final design and cut over.
- Managed first line APO support for post go-live batch jobs, CIF maintenance, planning book maintenance, and data analysis.
- Developed functional specs for SAP APO DP module, conducted integration testing with SAP R3 and coordinated user acceptance test sessions.

**Bell Hawk Systems, Millbury, MA: Business Process Analyst****2002**

- Revitalized the vendor managed inventory program for packaging products company by streamlining internal and customer business processes, enhancing the use of bar code technology, and providing training.

**Houghton Mifflin Company: Application Support Analyst, Corporate IT****1994–2001**

- Increased warehouse productivity by designing an online cycle count and physical inventory system that decreased process time by 50%, eliminated manual data reconciliation, and improved accuracy.
- Created the work breakdown structure for the initial SAP implementation planning phase; tracked due dates, resources, and responsibilities utilizing MS Project and Primavera project management tools.
- Developed the statement of work, business process framework and benefits analysis to facilitate SAP and Oracle ERP vendor evaluation and selection.
- Supported user groups during functional definition, vendor selection, and testing for People Soft AR, Smart Stream AP, and customer order management implementations.

**Leaf Systems, Inc., Southborough, MA: Production Control Manager****1990 - 1994**

- Brought materials management best practices and application expertise to the company during a rapid transition from being engineering driven, to a customer focused manufacturing organization.

**Teradyne, Inc., Boston, MA: Master Production Scheduler****1986 - 1989****EDUCATION AND PROFESSIONAL DEVELOPMENT****Master of Business Administration** - Northeastern University, Boston, MA

1988

**Bachelor of Arts, Political Science** - Merrimack College, Andover, MA

APICS North Shore Chapter President and Instructor

Certified in Production and Inventory Management (CPIM)

SAP Education: APO SCM, APO SNP

Proficient with MS Office tools, MS Access, MS Project, Brio Query, SAP BW