

**APICS-NORTH SHORE
PROFESSIONAL DEVELOPMENT MEETINGS:
ANNUAL DISCOUNT PLAN [SEPTEMBER through AUGUST]**

How would you like to attend all 9 APICS North Shore Professional Development (PDM's), and receive a discount for doing so? Are you tired of writing out checks monthly (or having your company cut a check monthly) for these PDM's? At a normal cost of \$30 per meeting, the cost of attending 9 PDM's is \$270. If you pay for all 9 at once, you will pay only \$199 (a savings of over 26%!).

Once a month, a couple of weeks prior to each meeting, all we ask is that you register electronically with us, for any meeting that you will attend (so that we can schedule the dinner caterers) – no further payment required. After this confirmation, you are all set -- no additional checks/payments, phone calls, etc!

Our PDM's generally all follow the same format:

5:30 P.M. Registration
6:00 P.M. Presentation and/or Tour
7:00 P.M. Dinner

PDM content varies from meeting to meeting, and year to year, generally including instructional speakers, college professors, business leaders, company owners, consultants, and Plant tours at some of the most cutting edge companies in the area! Buffet dinners generally include entrees, coffee, dessert, and the latest resource management topic to digest!

PDM's (other than plant tours) are *usually* held locally at the Hilton Hotel in Woburn (and at the All-you-can-eat China Blossom restaurant in Oct and Feb each year), and unless otherwise noted in our monthly newsletter and web site.

PLS SUBMIT REGISTRATIONS AND PAYMENT <ASAP>

PLEASE CIRCLE MEMBER STATUS AND TOTAL DUE IN YOUR CATEGORY OF PURCHASE

MEMBER STATUS:	REGULAR PRICE	PKGE SAVINGS	TOTAL DUE	Savings %	And:
Member	\$270.00	\$71.00	\$199.00	26.29	1 Check (vs 9!)
Nonmember	\$270.00	\$71.00	\$199.00	26.29	1 Check (vs 9!)
Student	\$207.00	\$57.00	\$150.00	27.53	1 Check (vs 9!)

Total amount enclosed \$ _____ | APICS Member? Y____ N _____ | Student? Y____ N _____.

NAME: _____

COMPANY: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE: _____

*e-MAIL: _____

*E-mail is used for mtg/confirmation request *only*. We do NOT distribute this address to ANY other groups, and is just used for our APICS-North Shore group *only*.

(All fields above are required)

Call Ken Glasser (978) 787-9273 or e-mail programs@apics-northshore.org for more info.

**ATTENTION
ISM/NAPM and APICS
MEMBERS**

**CPM, CPIM, etc.
maintenance credit
given for participation
in these PDM's**

9 POINTS PER YEAR!!!!

Please mail completed form and CHECK (only – no credit cards accepted) to:
APICS-PROGRAMS
617 Middlesex Tpke.
Billerica, MA 01821-4324